

电动助力转向

管柱与中间轴

动力传动系统

液压助力转向

软件

nexteerTM
AUTOMOTIVE

a leader in intuitive motion control

2024年第三季度 业务概况

2024年11月8日

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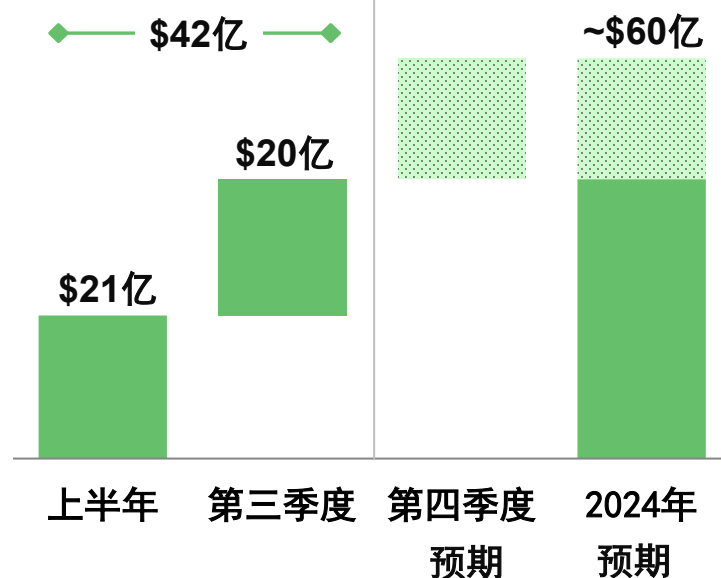
新业务订单 – 2024年第三季度及全年展望

第三季度主要亮点

- 赢得北美主要皮卡车项目的换代业务
- 持续获得来自中国整车制造商新订单
- 首次赢得来自欧洲及中国整车制造商面向中国市场联合开发项目的EPS业务
- 第三季度订单强劲，重申全年指引

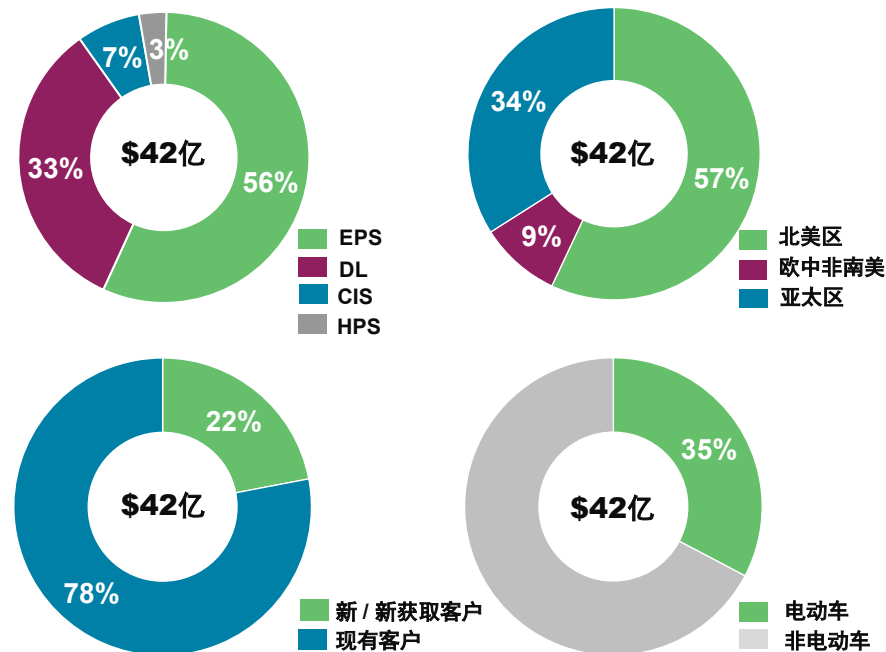
订单*

(\$ 亿美元)



年初至今订单构成

(\$ 亿美元)



* 订单信息是通过我们内部记录编制的，此类信息未经我们的审计师审计或审阅

新项目投产

2024年第三季度概要

18
项目投产

12个
电动车项目投产

12个
项目于亚太区投产

所有项目
为全新获取业务

第三季度主要投产项目



雪铁龙 C3 / eC3
CEPS



凯迪拉克凱雷德 IQ
REPS、管柱及中间轴



奇瑞智界 R7
REPS



阿维塔 07
管柱



别克 GL8
管柱



领克 07
半轴



埃安 RT
CEPS



宝马 M5
中间轴



塔塔 Curvv
半轴

 该项目包含电动车

REPS: 齿条助力式EPS; CEPS: 管柱助力式EPS

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战略布局扩张 – 第三季度更新

常熟工厂



项目奠基
2024年1月



当前
2024年9月



落成
2025年1月

墨西哥技术中心



项目奠基
2024年3月



当前
2024年10月

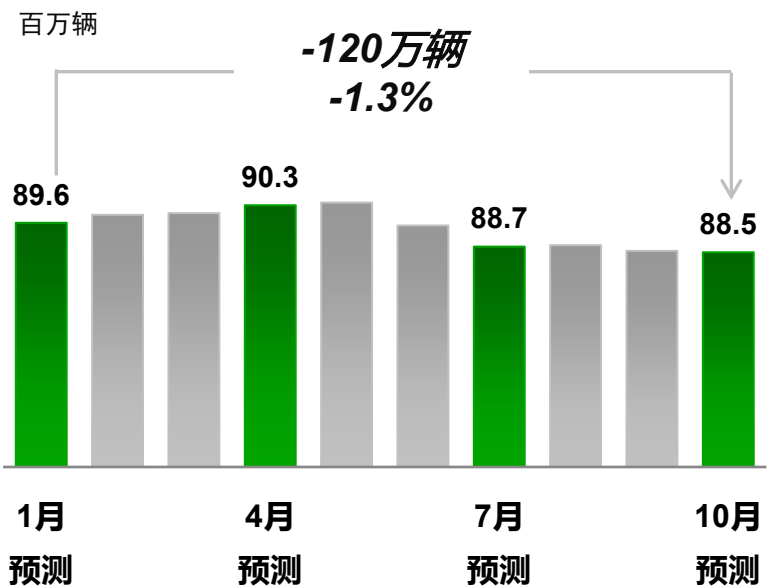


落成
2026年

2024全年汽车产量展望

2024年全球轻型车产量预测

预测值比较



在中国整车制造商带动下，中国市场保持强韧

区域产量展望

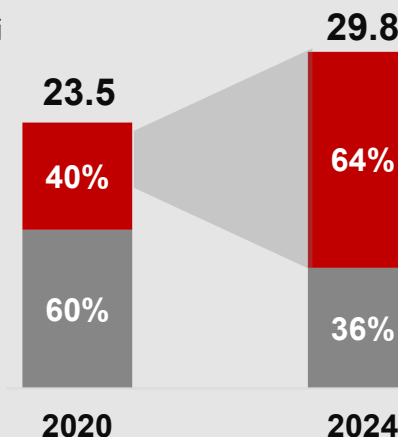
同比增长%

| | 上半年 | 下半年 预测 | 全年 预测 |
|--------|-----|-----------|----------|
| | 全球 | 0% | -4% |
| 北美 | 1% | -4% | -1% |
| 中国 | 5% | -1% | 2% |
| 亚太 | 1% | -3% | -1% |
| 欧中非南美* | -4% | -6% | -5% |

* 欧中非南美包括欧洲及南美洲

按制造商分类的中国轻型车产量

百万辆



■ 中国整车制造商
■ 全球整车制造商

2024年整车制造商产量低于年初预测，但中国整车制造商在中国的市场份额显著扩大

资料来源: S&P Global Mobility 2024年10月

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第四季度及全年考虑事项

收入增长跑赢市场，扩张盈利能力

- 预计2024年全球整车制造商产量将比2023年下降约2%
- 正在开展重组行动，以提升北美区和欧中非南美区盈利水平
- 通过中国整车制造商，在中国市场保持强劲增长
- 坐落于中国常熟的全新制造基地赋能2025年亚太区收入进一步增长
- 又一个订单强劲的年份 - 目标获得60亿美元订单

盈利增长策略



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